

## **PlexusAV signs a highly strategic distribution agreement with Village-Island for Japan and East Asia.**

Sioux Falls, SD, May 21<sup>st</sup>, 2025 – **PlexusAV**, the professional AV division of Sencore that offers a range of human-focused AV-over-IP solutions, is excited to announce a new distribution agreement with **Village-Island**, a leading Broadcast and AV distributor, to cover Japan and East Asia.

Founded in 2005 and based in Tokyo, Village-Island is a prominent distributor in the broadcast and Pro-AV markets across Japan and East Asia. The company is renowned for its technical expertise and commitment to ProAV technology.

Steven Cogels, Global Director of Business Development at PlexusAV, stated, "*We are delighted to have secured our first major distributor in Asia. This strategic appointment is a critical step in establishing comprehensive coverage for **PlexusAV across the APAC region.***"

Michael Van Dorpe, CEO of Village-Island, added, "*We have already enjoyed a long and successful partnership with Sencore, the parent company of PlexusAV. After closely monitoring the development of IPMX and PlexusAV, we recognize the significant potential in introducing open-standard AVoIP solutions to our region. **PlexusAV will be a key component in delivering these next-generation solutions and we are very excited to be part of the future of AV.***"

Village-Island invites you to visit their PlexusAV demonstration at the **AtxSG show at the Expo in Singapore from May 27 to 29** and at the **Interop25 show at Makuhari Messe in Tokyo from June 11 to 13.**

### **About Village-Island**

Founded in 2005, Village-Island ([www.village-island.com](http://www.village-island.com)) is a leading distributor in the broadcast and Pro-AV markets for Japan and East Asia. Based in Tokyo, Village-Island distinguishes itself through its deep technical expertise, hands-on know-how, and a genuine passion for ProAV technology—something the team enthusiastically shares with its customers. Representing leading brands such as Sencore, DekTec, Barnfind Technologies, Calian, and Smart Pixels, alongside its own Village-Island product line, the company brings real-world experience to address the challenges of both broadcast and Pro-AV workflows.

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### **About PlexusAV**

Powered by 70+ years of broadcast excellence and experience, PlexusAV is a human-focused AV-over-IP ecosystem of versatile and interoperable products. Established in 2023, PlexusAV is a new division of the trusted [Sencore](#), the high-quality broadcast production company. Based on IMPX, PlexusAV eliminates the stress of selecting an AV-over-IP technology by leveraging a standards-based solution. As a result, PlexusAV is building interoperable, compatible, adaptable and stress-free AV-over-IP solutions. To learn more about PlexusAV, please visit <https://plexusav.com/>.

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